

China First Capital is a leading China-focused specialist international investment bank and advisory firm for private capital markets and M&A transactions. Founded in 2008, CFC maintains a disciplined focus on -- and strives for a leadership position in -- three distinct business areas:

- I. Private placement and equity financing for China's high-growth private entrepreneur-led companies;
- II. Strategic M&A transactions, domestic and cross-border, for Chinese clients;
- III. Restructuring and growth capital financing and advisory for China's SOE.

CFC's transaction volume over preceding 12 months exceeds \$250mn. Our geographical reach is across all regions of China. We have significant domain expertise in most major industries in China's private and public sector. We are a knowledge-driven company, committed to the long-term economic prosperity of Chinese business and society, backed by proprietary research (in both Chinese and English) unmatched by any other boutique investment bank or advisory firm active in China.

For more information and learn more about our company's unique strengths and capabilities in China, please contact directly our senior management below.

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Representative Industries

Consumer Products

Retailers & Restaurants
Automotive
Textiles & Apparel
Branded Food and Beverages

Applied Technologies

New Materials
Telecom equipment
Components, Semiconductors
Clean Energy
Advanced manufacturing

Diversified Industrials

Specialty Chemicals
Metals & Mining
Construction / Engineering
Capital Equipment & Machinery

Healthcare

Medical Products/Devices
Pharmaceuticals
Chinese traditional medicine

In all our work, we leverage our three fundamental strengths

Professionalism, Integrity

China's business environment is characterized by challenges, enormous opportunity and change. Throughout, we remain anchored to standards of personal and professional excellence, with a singular focus on becoming a long-term, trusted partner to our clients

Broad Investor Network and Relationships

We seek investors that will positively impact our clients' business across the widest range: with growth capital, expertise, strategic insights, business contacts and demonstrated knowledge of the optimal routes to a successful exit through IPO or M&A. We believe it is imperative to identify the right investor, and not just the highest valuation

Meticulous Execution

We have a reputation for negotiating effectively with investors or strategic acquirers, on our clients' behalf. Our process transfers leverage from investor to entrepreneur in equity financings and M&A in China. We work with and negotiate for our clients so that they achieve desired results without detracting from the operations of their business

Recent Representative Transactions

Private Placements / Growth Capital

Manufacturer of special coated wiring used in electronics products
Specialty chemicals manufacturer with strong portfolio of IP-protected products
China's leading local search and "location-based services" company
Large-scale integrated logistics and trade centers with annual net income +USD\$100mn
Northwest China's largest fast food restaurant chain

M&A

Sell-side representation for specialist outdoor lighting company
Buy-side mandate for China's largest auto electronics manufacturer

SOE Financing & Restructuring

Spinout financing of SOE subsidiary with USD\$90mn in net income
Parent company financing for group with publicly-traded subsidiary and aggregate revenues of Rmb10 bn